

Introducing Travelers BOP 2.0

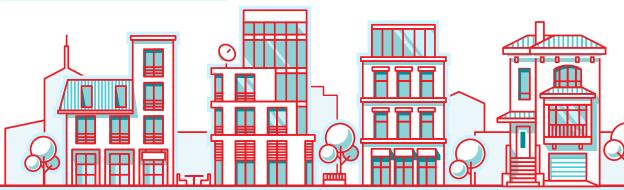
Fast. Easy. Flexible.

Our new Travelers BOP 2.0* makes quoting and issuing small business policies faster, easier and more flexible than ever with:

- Competitive rates across a broader range of customers
- More ways to save with multiple discounts** of up to 35%
- ✓ Modernized business classification
- Faster quoting with simplified screens, fewer questions and more customer information prefill
- ✓ 90% of quotes under \$5,000 in premium in preferred classes are typically within agent issue authority
- Easily add coverages and locations
- ✓ **Flexible** new product offerings

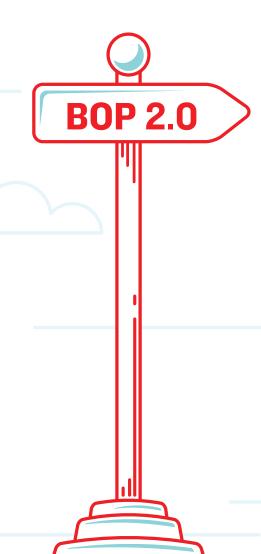
BOP 2.0

Travelers BOP 2.0 – a faster and easier way to quote and issue small business policies.



SELECT ACCOUNTS | SMALL BUSINESS





MARKET-LEADING PRICING

- More competitive pricing across a broader range of customers.
- **More ways to save** with discounts** of up to 35%, including:
 - Good payer discount
 - Recurring payment discount
 - Paid-in-full discount
 - Multi-line discount
 - Insurance score discount
- **Schedule credit** can be requested through an underwriter when additional pricing flexibility is available.
- Low \$400 minimum annual policy premium lets you write less complex customers at a competitive, affordable price \$250 for monoline General Liability or Property policy. And, customers can pay by Visa or Mastercard.*

ENHANCED QUOTING PLATFORM

- New industry-leading quoting experience with simplified screens and data prefill.
- **Modernized business classification** helps you easily classify risk correctly so you can be confident you've identified the right class, right away.
- **Fewer underwriting questions** allow you to quickly determine eligibility early in the quoting process.
- **90% of quotes** under \$5,000 in premium in preferred classes are typically within agent issue authority.
- **Recommended coverage options by class** of business to help protect your customers.
- Easily add coverages and locations for faster quoting.

FLEXIBLE PRODUCT OFFERINGS

- 200+ coverage options allow you to easily meet the needs of your customers.
- Crime and Equipment Breakdown are now optional coverages.
- **Automatic Umbrella quote** lets you conveniently view an umbrella quote for consideration.
- **Monoline General Liability or Monoline Property** on the same quote and issue platform if a BOP is more coverage than your customers need.
- **Business Income Actual Loss Sustained (ALS)** options ranging from 3 to 24 months.

For more information, contact your Travelers representative

*See <u>this guide</u> for state availability.

** Discounts may vary by state and individual risk characteristics. Discounts are subject to eligibility, availability, do not apply to all coverages and are not guaranteed.



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